

## Chief Executive Officer AnchorValve

*AnchorValve seeks the Chief Executive Officer (CEO) for a technology in 'transcatheter mitral valve implantation (TMVR)'. The CEO will be responsible for realising sufficient financing and the transfer (exit).*

Mitral valve disease is an important part of cardiac valve diseases, a leading cause of death. The golden standard for treatment of mitral valve disease is open heart surgery, which is very invasive and leaves many patients without a treatment option. AnchorValve developed a unique patented 2-step transcatheter transseptal mitral (TMVR) and tricuspid (TTVR) valve technology that consists of a low profile Docking Platform into which subsequently a transcatheter valved-stent is implanted.

With this technology more patients with mitral valve disease can be treated transseptally, with more advanced mitral valve disease, better cosmetic results, and less complications. Although the playing field of TMVR is crowded with lots of competitors, there are just a few competitors using a 2-step transseptal approach, giving the company a unique advantage.

The technology is based on years of underlying research. Feasibility of AnchorValve's valve anchoring technology has been demonstrated in animals. US and EU patents have recently been granted.

### Job Description

The CEO takes charge of the funding of AnchorValve. Following successful completion of the first funding round, working closely with founder and inventor [Eric Berreklouw](#).

The CEO will have the following key responsibilities:

- Attract financing for the venture
- Develop the commercial and overall business strategy
- Direct ongoing product and IP development as well as preclinical testing in collaboration with the R&D team
- Guide regulatory process and obtain class III Early Feasibility Study (EFS) FDA certification with the VP Regulatory Affairs
- Realise sale of the venture to an exit partner

### Competencies of the ideal Entrepreneurial Manager

- **Entrepreneurial drive:** seizes opportunities for building value, competitive advantage, and profitable revenue; strong sense of urgency in action and decision, always keeping the business impact in mind.
- **Developing action oriented strategy:** sets challenging goals and a clear path to achieving them; sets priorities and makes choices; leverages expertise of others.
- **Executing plans:** project management skills; strong problem solving skills; able to manage ambiguity; initiative, endurance and decisiveness; balances persistence with flexibility to adapt on better options; able to achieve optimal results with limited resources.
- **Leading individuals and teams:** motivates for performance and collaboration, delegates effectively.
- **Networking and influencing:** builds rapport and relates to all stakeholders and at all levels of seniority.

### Prior experience

- Professional experience in the cardiac (valve) market including working for an established international medical device company
- Preferably experience in obtaining funding for start-ups and realising exits
- Experience in obtaining FDA Approval and/or CE marking for class 3 devices
- Professional experience to embody the required competencies and demonstrating track record
- Carried overall responsibility for a company, business or (development) program
- Academic qualifications

### Other

- The CEO will work primarily for an equity stake, s/he accepts low cash compensation during the initial stages of founding and funding the company. Co-funding is possible and stimulated.

- Initially this position can be a part-time assignment without need to relocate.

For more information please contact Dr. Eric Berreklouw, Founder and CMO, via [berreklouw@gmail.com](mailto:berreklouw@gmail.com).

